Black Squirrel Primitives Career Matrix		Consultant in Training (CiT)	Qualified Consultant (QC)	Consulting Advisor (CA)	Lead Team Advisor (LTA)	Executive Team Advisor (ETA)	Managing Advisor (MA)	Lead Managing Advisor (LMA)	Executive Managing Advisor (EMA)
	Earned Title ->	Consultant			Team Advisor		Manager		
Personal Commission (PC)	Amount earned from Net Sales	20% for 1st $1000	25%	25%	25%	25%	25%	25%	25%
Monthly Sales Volume (MSV) = product sales total	Minimum Monthly Sales to qualify for Team Commission	Minumum of $350.00 within 90 day period	$600	$600	$800	$900	$1,000	$1,100	$1,200
Active Sponsored Consultant (ASC)	Number of personally sponsored team members			1+	4+	6+	8+	10+	14+
Monthly Team Requirements (MTR)	Requirement: personally sponsored active team members paid at their MSV during the same month				1 Consulting Advisor	1 Consulting Advisor and 1 Lead Team Advisor	2 Consulting Advisors and 1 Lead Team Advisor	1 Executive Team Advisor and 2 Lead Team Advisors	2 Executive Team Advisors and 2 Managing Advisors
Monthly Team Volume (MTV)	Combined Team Volume (no one Consultant can contribute more than 25% of monthly total)			$1,000	$3,500	$8,500	$15,000	$25,000	$40,000
Level Bonus (LB)	Level 1			4%	4%	4%	5%	5%	5%
	Level 2				3%	3%	4%	4%	4%
	Level 3						3%	3%	3%
	Level 4							2%	2%
	Level 5								1%